

Smarter MD Solutions, Smarter Hospital

mindray迈瑞

Weiwei Dai

Mindray at a glance

Fueling Growth with 30+ years





Serving
190+
countries and regions

Over
17,000
employees from 30
countries

over 50 international subsidiaries around the world

\$4.39 B revenue in 2022

#27Global ranking by sales in 2022

10R&D centers across the globe

Europe 660+
teaching hospitals in Europe

Top 20
hospitals in the U.S.

9 of top 10 cardiac hospital in the U.S.

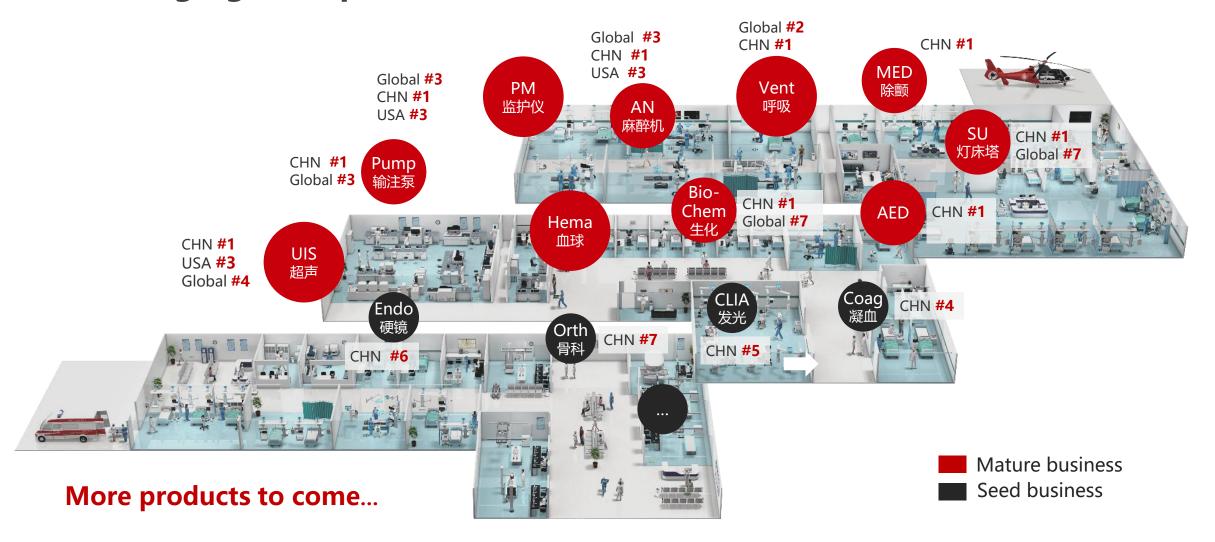
China

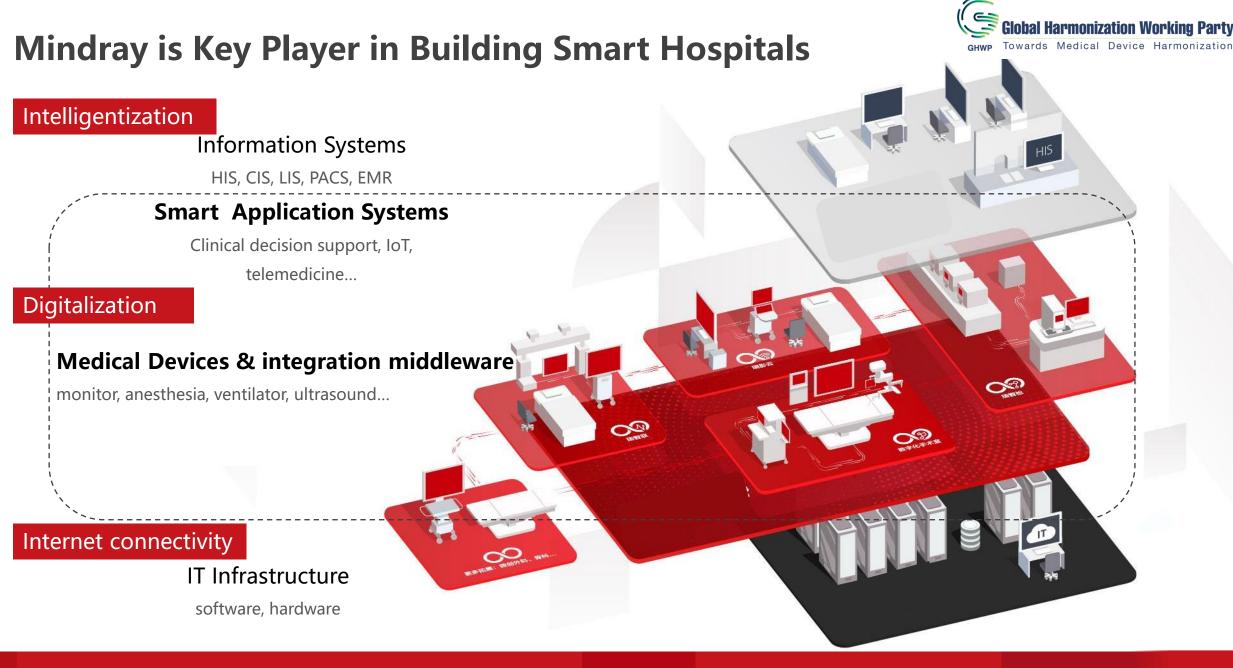
99% of Tier 1 hospitals in China

Mindray at a glance

Global Harmonization Working Party GHWP Towards Medical Device Harmonization

Wide-ranging, Competent Products and Solutions





Mindray Solutions for Smart Hospitals



Full connectivity for increased clinical & business benefits

Increased Benefits

Better Patient Safety Streamlined Workflow Convenient Accessibility Investment Protection









Devices Integration





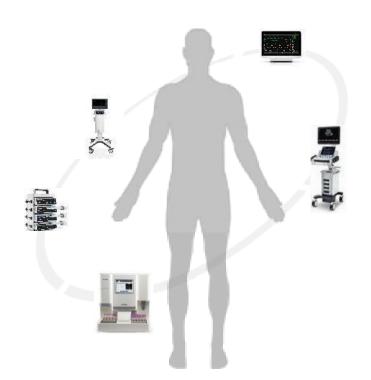


Devices Integration



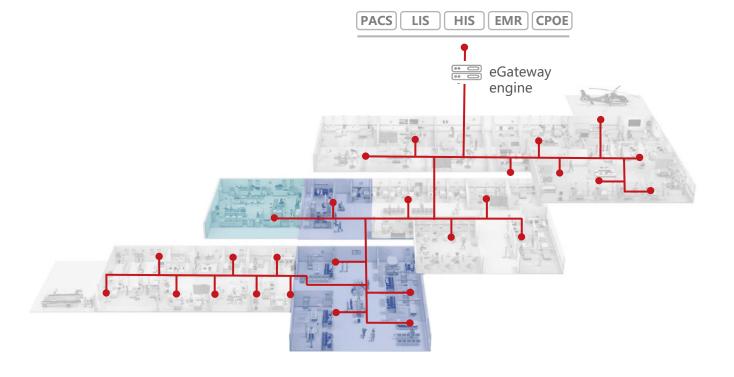
Maximized patient-centric data integration

- Covers 300+ mainstream models
- Old models of Mindray & third-party devices supported



Realtime data sharing with information systems

- Compatible with hospital information systems
- Allows real-time dataflow across departments, hospitals, regions



Effective Alarm Management with Intelligent Alarm Chain





Accurate Alarm

Combined Alarm

Alarm Distribution

Alarm Statistics









CrozFusion[™] algorithm analysis

Multi-parameters combined alarms

Customizable alarm distribution

Data driven alarm management

The University Medical Center Göttingen (UMG)

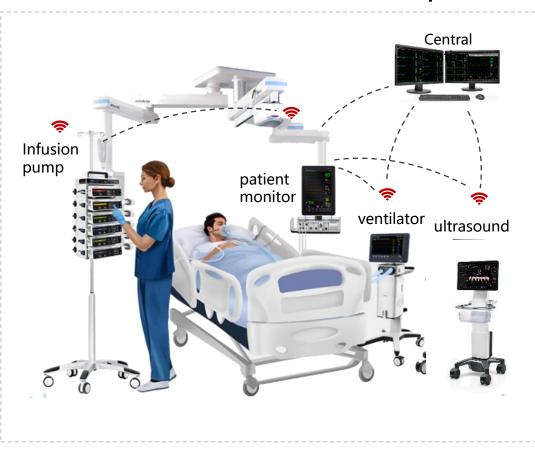


"Alarmguard helps us to always keep an eye on all patients, even when we're not near the Central Station."

——Nurse of UMG

Comprehensive Patient Data through Bedside Devices Integration Morking Party Comprehensive Patient Data through Bedside Device Integration

ICU patient-centric devices integration



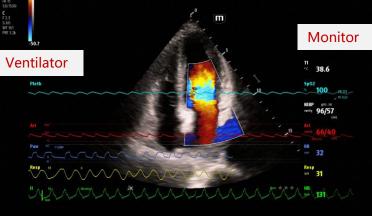


Devices integration to patient monitor

More intuitive data display

Devices integration to POC ultrasound

More precise imaging



Efficient Data Collection by Automatic Data Transmission



Nantong No.1 People's Hospital, China

2,200 In-hospital patients, 34,200 groups vital signs to be recorded daily

Before: manual record



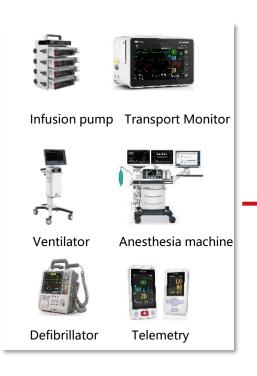
Now: Mindray solution



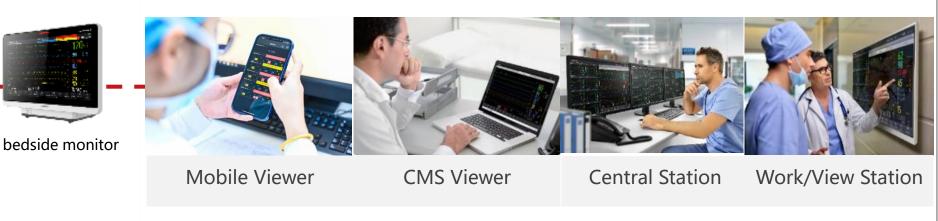
- 1. Scan patient ID
- Scan QR code on patient monitor
- 3. Take **measurements**
- 4. Data autosynchronized to EMR

- 740 work hours **↓ 648** → 91.6 work hours
- ≈ 92.5 nurses **~ 1**1.5 nurses
- ✓ Less tedious work for staff
- ✓ More direct care to patients

Easy Access to Patient Data with Distributed Patient Monitoring System Monitoring Monitor



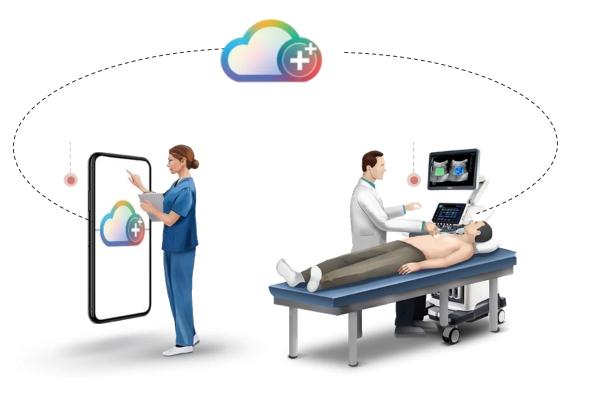
- Real-time remote monitoring of complete patient data.
- Bidirectional interoperability of devices.



Powerful Medical Image Community with MiCo+



MiCo⁺: Mindray Image Community Evolutionary



---- Values to explore



Remote consultation
Remote guidance
Branch synergy

Online training
Workshop demo
Online review

Operation data
Exam information
Teamwork
management

Educated Life-cycle Management of Devices with M-IoT Dashboard Device Harmonization



Procurement



Dispose

code number, quantity, real-time location, operation status, usage trend, failure or fault, self-test results...



Operation







Maintenance

Customizable Solutions to Unlock More Potential for Your Facilities





Augusta-Bochum Mitte Hospital, German



Basildon University Hospital,



Centre Hospitalier de Libourne, France



SJD Barcelona Children's Hospital, Spain



Toulouse University Hospital, France



Medical Park, Turkey



Tor Vergata General Hospital, Italy



Royal Papworth Hospital, UK



Asan Medical Center, Korea



Siloam Hospitals, Indonesia



Medanta - The Medicity, India



Peking Union Medical College Hospital, China



University Hospital Leuven, Belgium



Liverpool Hospital, Australia



CientificaLab, Brazil



Hospital Albert Einstein, Brazil



Hospital Angeles, Mexico



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Thank you!